



Ferrara's Heating and Air Conditioning, Inc.

Phone 936-639-5259

P.O. Box 154107 Lufkin, TX 75915

www.ferrarashvac.com

Commercial Office

1810 W. Frank Ave.
Lufkin, TX 75904

Residential Office

1810 N. Timberland Dr.
Lufkin, TX 75901

Nacogdoches Office

3415 NW Stallings Dr.
Nacogdoches, TX 75964

PROPOSAL

Panola County Library

Buy Board # 720-23

Project Name: Library HVAC Renovations

Date: 3/19/2026

We are pleased to submit our proposal/estimate for the HVAC system upgrades outlined below. Proposal specifically includes the following: **Roof and Electrical work by owner**

SCOPE OF WORK

1. To Provide labor and material to remove 15 heat pump systems and 2 outdoor condensers
2. Provide labor and material to install 15 new Mitsubishi single zone systems
3. Connect low voltage and drain lines
4. Connect all line sets and pull vacuum to 500 microns
5. Charge all systems to factory specifications
6. Start units and check operation.
7. All work is based on regular working hours M-F 7:30 AM to 4:30 PM

Note: Estimated lead time of equipment 10-12 days from acceptance.

Total including Sales Tax.....\$ 135,957.00

Proposal scope specifically excludes the following:

- Cutting, framing, and patching of holes in roof, walls, ceilings, or floors
- Any work with voltages greater than 50 volts, AC or DC
- Electrical disconnects that are not integral to the HVAC equipment being installed.
- Connections, interlock, sensors, detectors, or wiring associated with any life safety equipment.
- Proposal valid for 30 days

Thank you for the opportunity to present this proposal.

ALL WORK SHALL BE COMPLETED IN A WORKMAN-LIKE MANNER ACCORDING TO STANDARD PRACTICES. ANY ALTERATION OR DEVIATION FROM THE ABOVE SPECIFICATIONS INVOLVING EXTRA COST WILL BE EXECUTED ONLY UPON WRITTEN ORDERS AND WILL BECOME AN EXTRA CHARGE OVER AND ABOVE THE ESTIMATE.

Submitted by:

Brannon Ferrara

President

936 635 3638 Cell

brannon@ferrarashvac.com

Acceptance of Proposal

THIS PROPOSAL AND THE TERMS CONSTITUTE THE ENTIRE AGREEMENT. THIS PROPOSAL BECOMES A CONTRACT UPON WRITTEN APPROVAL BY AUTHORIZED REPRESENTATIVE AND IF ACCEPTED IN WRITING BY THE CUSTOMER WITHIN 30 DAYS OF SUBMISSION DATE.

SIGNATURE:

Rodger S. McLean

DATE: JUL 14 2026



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SCOPE OF WORK

1. **Provide Only** 15 new Mitsubishi single zone systems

Lead time: in stock

Total.....\$ 87,029.41

Proposal scope specifically excludes the following:

- Cutting, framing, and patching of holes in roof, walls, ceilings, or floors
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